

# The Star Plan

## *How To Become A Car Qualified 1 Star Executive and Beyond*

60 Health Evaluations = 12 new personal enrollments (20%)  
(Should take 90 days... You need to do 20 Health Evaluations Per month)

You need 30 people spending a average of 180 QV each to be a 1 Star (5,400 QV)

You enroll 12 and the other 18 will come from those 12 people enrolling people that they know

The goal is to convert 3 people out of these 30 people from being a happy customer to becoming a business builder (10% will convert.... 90% will not)

### **10 Simple Action Steps To Becoming A Car Qualified 1 Star Executive**

1. Purchase a Health Evaluation System at [HealthEvaluationSystem.com](http://HealthEvaluationSystem.com)
2. Get 20 people to take the Health Evaluation in 30 days
3. Enroll 4 new people out of the 20 Health Evaluations
4. Have 20 more people fill out the Health Evaluation in your second month
5. Enroll 4 new people in your second month (8 total)
6. Have 20 more people fill out the Health Evaluation in your third month
7. Enroll 4 new people in your third month (12 total)
8. Help all 12 of your clients lower their Health Evaluation Score
9. Through referrals have your 12 people help you get the other 18 you need
10. Find the 3 people out of the 30 who want to build a business with you and coach them how to follow this sheet

You will end up with 30 people purchasing an average of 180 QV each. That will get you to 5,400 QV and you will be a Car Qualified 1 Star Executive.

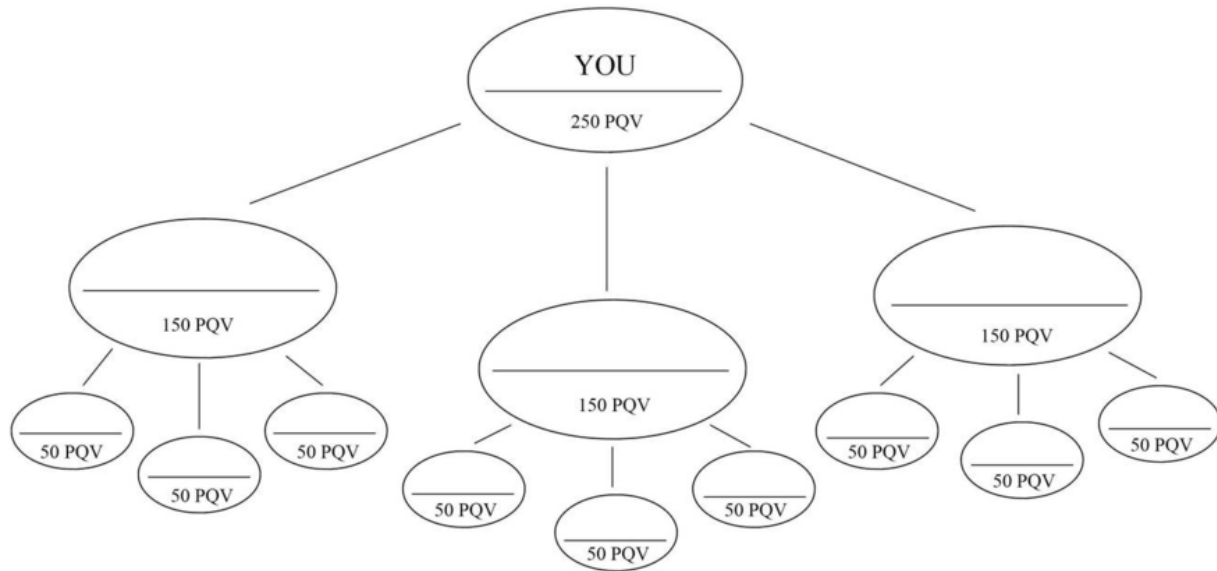
Follow this sheet again to get 60 more Health Evaluations completed and 12 new personally enrolled customers (3 of which will become business builders)

Help these 3 new business builders follow this plan and you will then have 6 legs all qualified at 1 Star and you will be a 4 Star! (a 2 Star has 3 legs at 1 Star, a 3 Star has 5 legs at 1 Star, and a 4 Star has 6 legs at 1 Star)

Follow this sheet a third time to get 60 more Health Evaluations completed and 12 new personally enrolled customers (3 of which will become business builders)

Help these 3 new business builders follow this plan and you will then have 9 legs all qualified at 1 Star and you will be a 5 Star Executive!

# Car Qualified 1 Star Worksheet



- \_\_\_ Do you have 250 Personal Qualifying Volume (QV)?
- \_\_\_ Do you have at least 5,400 Group QV in your first 3 levels?
- \_\_\_ Do you have all 12 circles above filled in?
- \_\_\_ Do you have 12 personally enrolled members each purchasing at least 100qv?

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_
7. \_\_\_\_\_
8. \_\_\_\_\_
9. \_\_\_\_\_
10. \_\_\_\_\_
11. \_\_\_\_\_
12. \_\_\_\_\_